

COMPARISONS

Datamation Master Series

- **Over 35 years expertise in designing mailrooms**
- **We invest time to design your mailroom**
- **Heavy weight extruded aluminum frame protects all console/cabinet surfaces**
- **Fully adjustable sorting shelves**
- **Extruded aluminum label holder with full-width labels, easily changed**
- **Limited lifetime warranty**
- **Modular construction: reconfigurable, easy add-ons**
- **Clear back option**
- **7-year depreciable life**
- **5-day priority ship program**
- **Factory manufactured on computer driven equipment**
- **Quick on-site installation**

Millwork

- **No mailroom expertise**
- **Architect/designer must spend valuable billing time to design and specify mailroom**
- **Laminated surfaces and edges are easily damaged in high traffic mailrooms**
- **Fixed shelf positions**
- **Tack-on, awkward to change labels**
- **No warranty**
- **Must be ripped out to reconfigure**
- **Solid back typical**
- **31-year depreciable life**
- **Often extended, unpredictable lead time**
- **Quality can vary significantly**
- **Time consuming “finishing” often required on site**